ENC.
November 6, 2007


THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA MATERIALS MANAGEMENT DEPARTMENT<br>101 OLD VENICE ROAD<br>OSPREY, FLORIDA 34229<br>TELEPHONE (941) 486-2183 • FAX (941) 486-2188

MEMORANDUM

TO: Members of the School Board Dr. Gary Norris, Superintendent<br>Mr. Scott Lempe, Associate Superintendent

## FROM: Pat Black, CPPB, Director of Materials Management <br> TITLE: APPROVAL TO AWARD BID \#8003 FOR MOVING SERVICES

Bids to provide 'Moving Services’ were received from eight vendors on October 9, 2007. The bids of AAA Flat Rate Moving Company, Inc., as the primary vendor and Sarasota North American as the secondary vendor were the best low bids meeting the advertised specifications. This bid is for a period of one year with the option to renew for two additional one-year periods. The funds for these purchases are contained in the operating and capital budgets of the Materials Management, Construction Services and Facilities Services Departments.

## Requested by:

Pat Black
Chuck Collins
Jody Dumas
"Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 10-30-07

Not to exceed
Fiscal Impact: $\quad \$ 250,000.00$

Funding:

Recommended Motion: That the bids of AAA Flat Rate Moving Company, Inc., as the primary vendor and Sarasota North American as the secondary vendor, to provide 'Moving Services' in an amount not to exceed $\$ 250,000.00$, be approved for award and purchase.

| Item \# | Item \& Description | AAA Flat Rate Moving Co. Inc. | Atlantic Relocation Systems |
| :---: | :---: | :---: | :---: |
|  |  | Primary Vendor |  |
|  |  | Unit | Unit |
| 1. | Pack/Unpack, per hour | \$15.00 | \$24.90 |
| 2. | Move |  |  |
|  | a. Labor |  |  |
|  | 1 man, per hour | \$20.00 | \$24.90 |
|  | 2 men, per hour | \$44.00 | \$49.80 |
|  | 3 men, per hour | \$60.00 | \$74.70 |
|  | 4 men, per hour | \$85.00 | \$99.60 |
|  | b. Equipment |  |  |
|  | 1 truck + equipment, per hour | \$15.00 | \$24.90 |
|  | 2 trucks + equipment, per hour | \$24.00 | \$49.80 |
|  | 3 trucks + equipment, per hour | \$30.00 | \$74.70 |
|  | 4 trucks + equipment, per hour | \$40.00 | \$99.60 |
| 3. | Supplies - New Container Costs (Rental) |  |  |
|  | 3.0 cu. ft. Medium Box, per containter | \$1.20 | \$3.00 |
|  | 2.5 cu. ft. Office Totes, per containter | \$2.00 | \$1.50 |
|  | Dish Pack (Computers), per containter | \$2.50 | \$4.00 |
| 4. | Supplies - New Container Costs (Purchase) |  |  |
|  | 3.0 cu. ft. Medium Box, per container | \$1.50 | \$4.00 |
|  | 2.5 cu. ft. Office Totes, per container | \$3.00 | \$3.50 |
|  | Tape, 2 in. x 110 ft . roll, per roll | \$1.50 | \$1.25 |
|  | Dish Pack (Computers), per container | \$3.60 | \$8.00 |
| 5. | Equipment |  |  |
|  | Number of trucks in Moving Fleet: | 10 | 15 |
|  | Number of trucks with lift gates: | 2 | 4 |
| NOTES: |  |  |  |
| Company Name: |  | AAA Flat Rate Moving Co., Inc. | Atlantic Relocations Systems |
| Contact Name: |  | Jack Wallace | Frank Babinski |
| Address: |  | 6174 Clark Center Ave. | 6314 31st Street East |
| Address: |  | Sarasota, FL 34238 | Sarasota, FL 34243 |
| Phone: |  | 941-922-4466 | 941-758-3844 |
| Fax: |  | 941-921-0585 | 941-751-6716 |
| Federal ID: |  | 592072015 | 650359572 |
| E-mail: |  |  | frank.babinski@atlanticrelocation.com |
|  |  |  |  |




| Item \# | Item \& Description | Spirit Movers Inc. | Yarnall Warehouse Inc. |
| :---: | :---: | :---: | :---: |
|  |  | Unit | Unit |
| 1. | Pack/Unpack, per hour | \$28.50 | \$30.00 |
| 2. | Move |  |  |
|  | a. Labor |  |  |
|  | 1 man, per hour | \$28.50 | \$30.00 |
|  | 2 men, per hour | \$57.00 | \$60.00 |
|  | 3 men, per hour | \$85.50 | \$90.00 |
|  | 4 men, per hour | \$114.00 | \$120.00 |
|  | b. Equipment |  |  |
|  | 1 truck + equipment, per hour | \$33.00 | \$30.00 |
|  | 2 trucks + equipment, per hour | \$66.00 | \$60.00 |
|  | 3 trucks + equipment, per hour | \$99.00 | \$90.00 |
|  | 4 trucks + equipment, per hour | \$132.00 | \$120.00 |
| 3. | Supplies - New Container Costs (Rental) |  |  |
|  | 3.0 cu . ft. Medium Box, per containter | \$1.00 | \$3.00 |
|  | 2.5 cu . ft. Office Totes, per containter | \$2.00 | \$6.00 |
|  | Dish Pack (Computers), per containter | \$3.00 | \$6.00 |
| 4. | Supplies - New Container Costs (Purchase) |  |  |
|  | 3.0 cu. ft. Medium Box, per container | \$2.00 | \$3.00 |
|  | 2.5 cu . ft. Office Totes, per container | \$4.00 | \$6.00 |
|  | Tape, 2 in. x 110 ft . roll, per roll | \$3.00 | \$6.00 |
|  | Dish Pack (Computers), per container | \$6.00 |  |
| 5. | Equipment |  |  |
|  | Number of trucks in Moving Fleet: | 10 straight, 4 tractor, 7 trailers | 25 |
|  | Number of trucks with lift gates: | 2 | 3 |
| TOTAL | Scenario Value: | \$66.21 | \$65.55 |
| NOTES: |  |  | Item 1: \$30.00 per man hour |
| Compa | ny Name: | Spirit Movers Inc. | Yarnall Warehouse Inc. |
| Contac | Name: | Michael Johnson | Robert D. Sidlow |
| Addres |  | 2340 Trailmate Drive | 1590 East Avenue North |
| Addres |  | Sarasota, FL 34243 | Sarasota, FL 34237 |
| Phone: |  | 941-748-3969 | 941-365-3060 |
| Fax: |  | 941-752-7816 | 941-366-1606 |
| Federa | ID: |  | 591369073 |
| E-mail: |  | mike@spiritmovers.com | robertsidlow@yarnall.com |
|  |  | Witnessed by: Carol Lichon |  |
|  |  | Recorded by: Dawn VanGorder |  |

